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ACTION: NONE INFO: FILE, RF, CMASS-E, CR/E, EUR/F-2, EUR/RR,
EUR/STE, IAD/CAS-3, IAD/PE, MASS/EC, NICAG/SP, NIO/PE, NIO/WE, ODPH-H,
ODPN-N, ODPS-S, OER, OGI/L/D, OGI/L/PSA, OGI/E/TEC, OGI/EC/IF,
OGI/EC/IT, OGI/GD/SE, OGI/I/IT-2, OGI/R/MR, OOE/EI/P, OOE/FR, OOE/WE,
USNR/TTC, PLANFAC-E, RF, SE/RR, SE/XEU, SOV/SE, SOV/SE/R, STD/SSTB,

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TO AMEMBASSY PARIS IMMEDIATE 8492
BT
C O N F I D E N T I A L STATE 196741

E.O. 12065: GDS 7/12/88 (BURT, RICHARD)
TAGS: PEWT, ESTC, FR
SUBJECT: ALSTHOM-ATLANTIQUE AND THE SOVIET PIPELINE

, (C) - ENTIRE TEXT.

2. WE HAVE BEEN INFORMED BY VARIOUS COMMERCIAL
SOURCES IN FRANCE THAT ALSTHOM-ATLANTIQUE (A.A.) DOES
NOT INTEND TO SEEK ADDITIONAL ORDERS FOR PHASE 1 OF
THE TRANS-SIBERIAN PIPELINE. THE SOURCES ALSO QUOTE
ALSTHOM-ATLANTIQUE POLICY AS NOT BEING SUBJECT TO
THE EXPORT ADMINISTRATION REGULATIONS ON THE 40
SPARE ROTORS SINCE THEY WILL BE USED TO MAINTAIN
EXISTING, INSTALLED TURBINES ALREADY IN THE SOVIET
UNION (FYI - SINCE THERE ARE ONLY NINE MODEL MS5002B
TURBINES IN THE USSR, THE ARGUMENT IS WEAK). UNDER THE
EXPANDED SANCTIONS, ALL PRODUCTS OF U.S. OIL AND GAS
TECHNOLOGY, INCLUDING THE 40 SPARE ROTORS, ARE SUBJECT
TO THE REGULATIONS REGARDLESS OF END USER IN THE
USSR.

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State Dept. review completed

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3. IT WOULD BE HELPFUL IF YOU COULD APPROACH A.A. AND DETERMINE IF THE ABOVE INFORMATION IS INDEED ACCURATE. IT WOULD ALSO BE USEFUL TO DISCUSS WITH THEM THEIR

INTENTIONS ON EXPORT OF THE 40 SPARE ROTORS. ALSTHOM SHOULD BE MADE AWARE THAT THE SPARE ROTORS ARE SUBJECT TO THE NEW REGULATIONS COVERING THE EXPORT OF OIL AND GAS EQUIPMENT TO THE SOVIET UNION. THEY WILL BE IN VIOLATION OF THE EXPORT ADMINISTRATION ACT IF THEY EXPORT THEM TO THE SOVIET UNION.

4. WE DO NOT BELIEVE THAT PARALLEL APPROACH TO FRENCH GOVERNMENT WOULD BE IN OUR INTEREST AT THIS TIME, ALTHOUGH WE RECOGNIZE THAT GOF WILL LEARN OF OUR APPROACH TO A.A. HOWEVER, WE WOULD WELCOME EMBASSY'S COMMENTS ON THIS POSSIBILITY IN LIGHT OF EMBASSY'S UNDERSTANDING OF WHERE GOF INTERNAL DISCUSSION AND CONTACTS WITH OTHER EUROPEAN GOVERNMENTS STAND. STOESEF

END OF MESSAGE

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